

# MAP OF GREATER ATLANTA

INCLUDING

AVONDALE ESTATES • CHAMBLEE • CLARKSTON
COLLEGE PARK • DECATUR • DORAVILLE
EAST POINT • FOREST PARK • HAPEVILLE
MARIETTA • MORROW • MOUNTAIN VIEW
N. ATLANTA • RIVERDALE • SANDY SPRINGS
SMYRNA • UNION CITY

COUNTIES OF
COBB • CLAYTON • DEKALB • FULTON



Showing: POSTAL ZONES POINTS OF INTEREST EXPRESSWAYS
WITH STREET FINDER

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3875 GREEN INDUSTRIAL WAY

CHAMBLEE, GEORGIA

COMPILED BY THE PUBLISHERS OF THE CITY DIRECTORY

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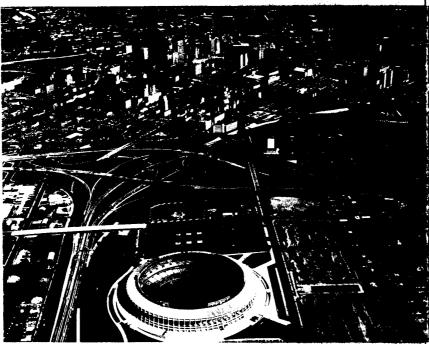
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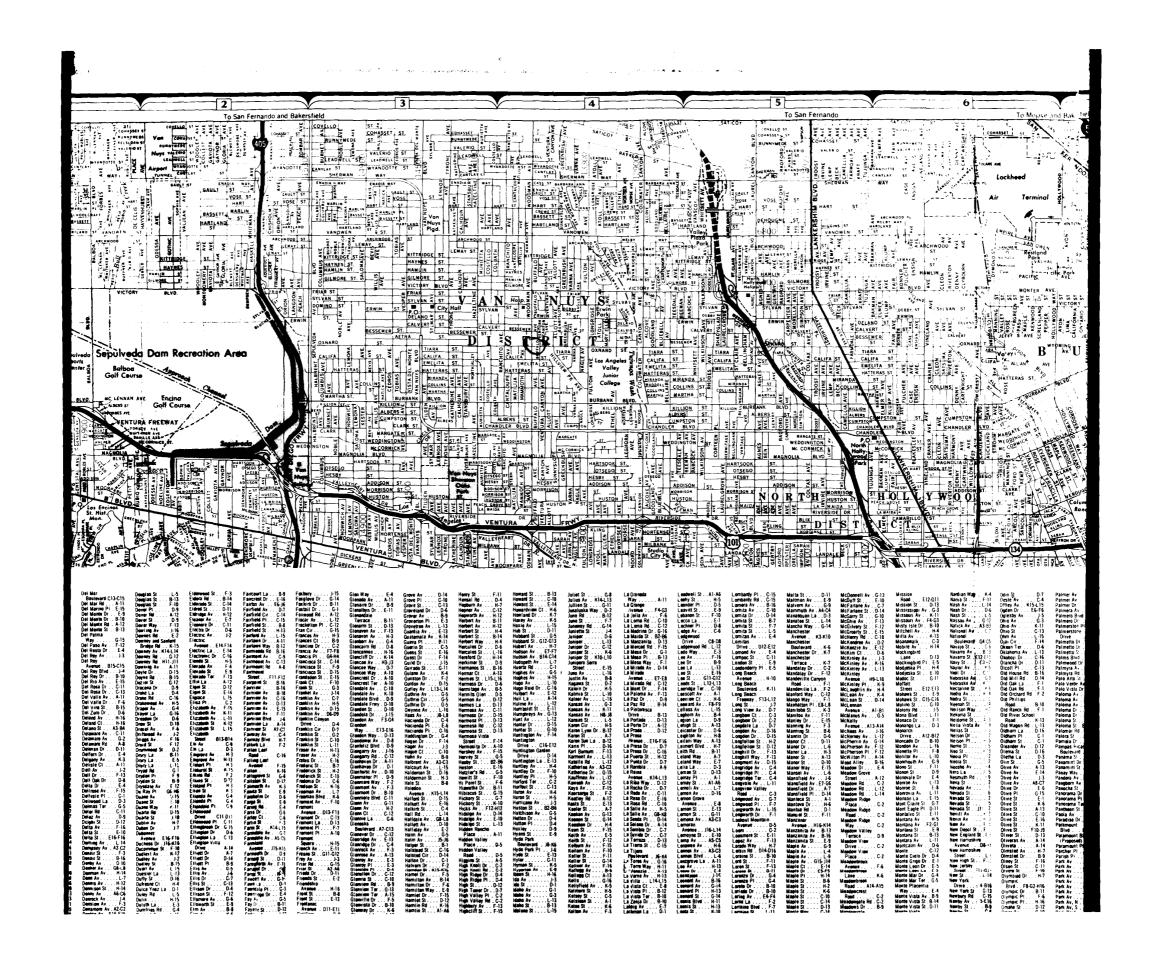
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For five thousand years the art of locksmithing has been handed down from father to son. The secrets of the trade were jealously guarded. Only the privileged few who were born into the families that controlled the trade could ever hope to become masters.

Twentieth century America, however, has grown too fast and too furiously to depend upon the old customs to produce its craftsmen. The growth of the country has outstripped the supply of skilled workers in locks and keys. There are one hundred times as many doctors as locksmiths. There are fifty times as many engineers. There are many communities without any locksmiths at all to serve them.

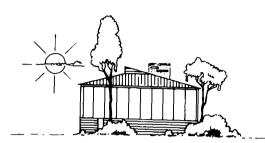
In a nation of close to one hundred and ninety million people there are at present less than 10,000 qualified locksmiths to serve them!

Examine the following facts and you'll agree that the need exists for more trained lock and key men. . . . .

40 MILLION KEYS NEEDED EACH YEAR

Every year in the United States over forty million keys are lost! Consider the tremendous volume in dollars and cents that is spent to replace them! Just think of the millions of frantic people who don't know where to turn to get someone to fit new keys to their doors, or to open their locked cars.

Every door in your house, (including your front, back and side doors) has a lock.



Multiply your house by the millions of homes all over America and you have not millions, but hundreds of millions of locks now in use!

There are over sixty million autos on the road today. Most of them have more than six locks each - · (ignition, 4 doors, trunk, glove compartment and sometimes a gas cap lock also). Simple arithmetic shows that there are well over 360 million auto locks in the land! What happens when they need servicing?

To complete this picture there are locks in business establishments, on office buildings, hospitals, filing cabinets, desks, woodsheds, juke boxes, parking meters, etc. - - America is the richest country in the world and it protects its valuables with locks.



There are several ways in which you can successfully work at the lock and key business. It depends upon your individual needs. It also depends upon your location or where you intend to work at the trade.

Locksmiths have full time job opportunities in many places. Government jobs exist in army and navy bases, in veterans' hospitals, in federal buildings, housing developments, and many other types of government installations. Jobs exist also in state institutions such as hospitals, universities, public works departments and liquor control bureaus.





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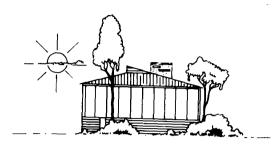
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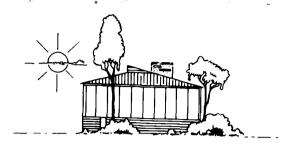
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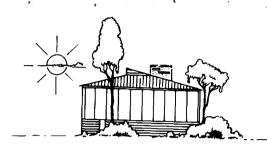
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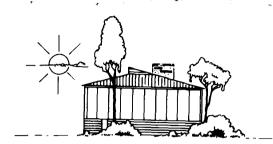
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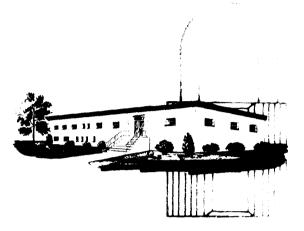


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A locksmith always remembers his public trust. With him rests the security of property and fortune. As a public guardian he shuns the dishonest, the wicked, and the avaricious. For thousands of years he and his predecessors have placed trust and honor above temptation. His honesty is incorruptible. His allies are the custodians of law and order. He is an artist at his trade and the symbol of skill and integrity to the world.



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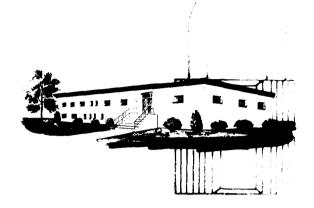
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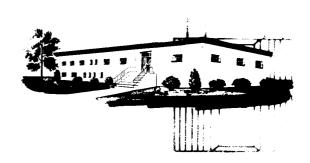
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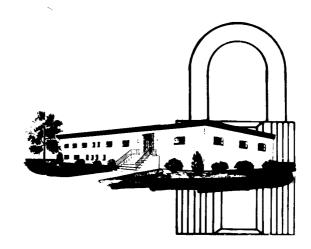
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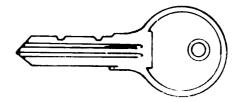
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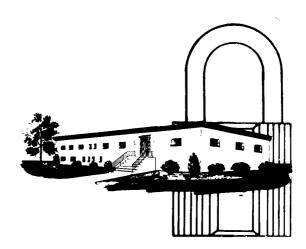
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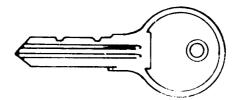
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Locksmithing is a fairly stable business. It doesn't change considerably from season to season (except in resort towns) and it stays on a pretty even keel throughout the year.

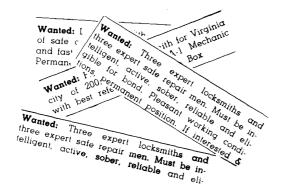


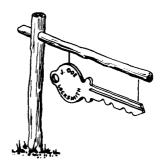
### HOW MUCH DOES A LOCKSMITH EARN?

A qualified, experienced locksmith earns as much as any other specialist in the mechanical trades. And he has the additional advantage of being able to be his own boss if he so desires. Profits are high in this industry because you get paid not only for what you do, but also for what you know!

You are not limited to repairing alone. You can also sell and install all types of locks and locking devices. As a specialist, you will get calls for special locks and fastening devices that will bring in extra revenue.

# WANTED!





# LOCKSMITHING IN SMALL COMMUNITIES

Small communities as well as large cities need professional locksmiths. While they cannot supply the volume of work to be found in a large city, they do provide unusual opportunities for men to make excellent profit if they carry on the trade as a sideline or as part of their regular jobs or businesses. In such cases, locksmithing is a profitable part time profession in conjunction with other services such as saw filing, bicycle repairing, lawn mower sharpening and other mechanical repairing. Many successful lock shops are operated in hardware stores, gasoline stations, garages, electric repair shops, typewriter stores, and many other types of establishments. (As a matter of fact, the lock and key business has been the starting point of many a successful hardware store and general repair shop!)



Age is NOT a handicap in locksm...

Many an able man is being forced to retire even though he is quite active and full of vigor. If you are such a man, then perhaps the know-how in locksmithing will enable you to supplement your income so that you can enjoy the pride of accomplishment for many years to come.



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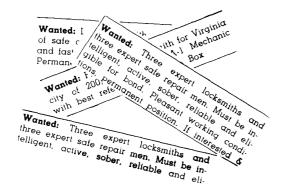


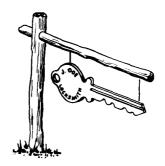
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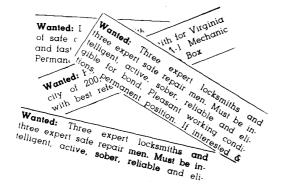


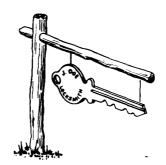
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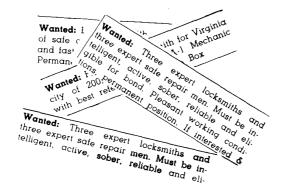


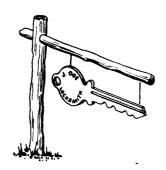
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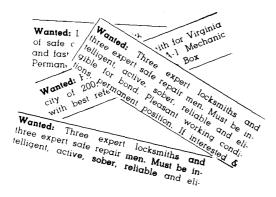


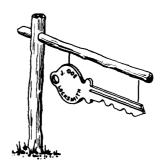
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Locksmithing is a fairly stable business. It doesn't change considerably from season to season (except in resort towns) and it stays on a pretty even keel throughout the year.

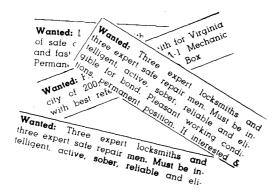


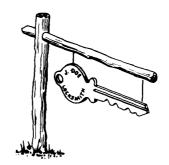
# HOW MUCH DOES A LOCKSMITH EARN?

A qualified, experienced locksmith earns as much as any other specialist in the mechanical trades. And he has the additional advantage of being able to be his own boss if he so desires. Profits are high in this industry because you get paid not only for what you do, but also for what you know!

You are not limited to repairing alone. You can also sell and install all types of locks and locking devices. As a specialist, you will get calls for special locks and fastening devices that will bring in extra revenue.

# WANTED!





# LOCKSMITHING IN SMALL COMMUNITIES

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#### **KEYING ALIKE**

People who have many locks are burdened with too many keys. You will learn how to set up their locks so that they will need fewer keys to operate them. You will learn how to key them alike.

#### MASTER KEYING

Large buildings such as schools, factories, hospitals, hotels and office buildings rely on locks that are master keyed. You will learn the principles behind these systems and you will set up master keyed locks.

#### LEGAL PROBLEMS

Locksmiths are guardians of public security. Therefore they must know the laws governing their work. You will get complete information on this subject.

#### DISC TUMBLER LOCKS

The disc tumbler lock is widely used in automobiles, office furniture, game machines, and many other places. You will learn how to fit keys to this type lock.

#### **AUTOMOBILE HANDLES**

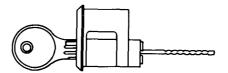
You will learn how to service all types of automobile handles that have locks in them. This includes all makes and models. The course is up to the minute on this subject. It covers the latest models including this year's.

#### MAKING PARTS FOR LOCKS

Every locksmith has to know how to make springs and small parts for locks. You will make them during the course, and your work will be guided by experts so that you will have an excellent training by the time you enter the professional field.

#### CHANGING LOCK COMBINATIONS

To make a lock safe after a key is lost, a locksmith has to change the combination and fit new keys. This process prevents the use of the former key by someone who may have found it or stolen it with the purpose of using it for illegitimate reasons. All students learn how to change lock combinations.

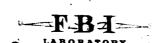


#### CONSTRUCTION OF LOCKS

The mechanical principles involved in lock construction are carefully and skillfully presented to the student. A rounded knowledge of the locks in present day use is the primary goal of the course.

#### PIN TUMBLER CYLINDERS

A modern locksmith finds the pin tumbler cylinder the most popular form of locking device in use today. This course covers the subject thoroughly and trains you to work expertly on these locks.



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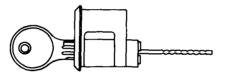
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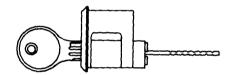
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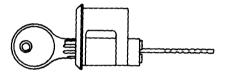
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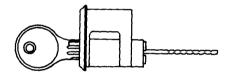
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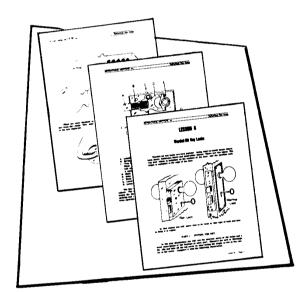
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#### **UP-TO-DATE AND MODERN**

PROFESSIONAL LOCKSMITHING AND KEYMAKING is an up-to-date course. It is as modern as this year's automobile. As new techniques and new developments come on the market they are included in the lessons.

# WHAT YOU WILL LEARN IN THIS COURSE

#### HOW TO IDENTIFY KEY BLANKS

There are over 1700 different key blanks on the market. You will learn how to distinguish one from another, how to use a key blank catalog, and how to select the correct blank for duplication or fitting to a lock.

#### **■** HOW TO DUPLICATE KEYS

To make another key from a customer's sample is an important part of the lock-smithing business. You will learn how to duplicate cylinder, flat, bit and double sided keys. You will learn filing, measuring and shaping keys.

#### CARE AND MAINTENANCE OF YOUR KEY MACHINE

Good key machines are expensive. You will learn how to take care of them and avoid abusing them so that they will last longer and maintain their accuracy.

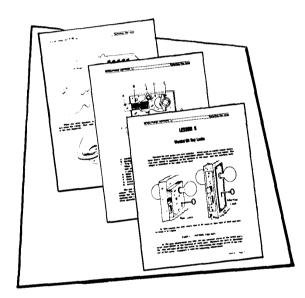
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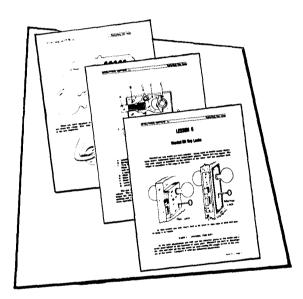




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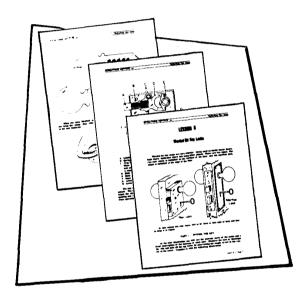
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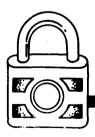
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### FOR YOUNG MEN LOOKING FOR PERMANENT CAREERS



If you are a mechanically minded young man without a trade or a specialty, you may find that locksmithing will open the door to opportunity. It will give you knowledge and skill that you can offer to a prospective employer. It will give you a background that you can use when the time comes for you to go into your own business.



# A WORD ABOUT HANDICAPPED PERSONS

There are certain types of physical handicaps that would not interfere with the ability of a man to make money in lock and key work. There are many heart and respiratory sufferers who now earn their livings doing pleasant lock and key work behind chain store and hardware counters. Similar types of minor handicaps may permit the same opportunities for others. Although the worker may earn somewhat less because of his inability to do outside service calls, he still has the opportunity to put his time and his efforts to profitable use.



#### EARN WHILE YOU LEARN

PROFESSIONAL LOCKSMITHING AND KEYMAKING is a practical course that will teach you the business in an amazingly short time. By the time you have completed Lesson Number 5 you can begin to earn extra money. You can "earn while you learn" because every lesson gives you another skill that you can turn into cash profit.

#### EASY TO UNDERSTAND

The course consists of thirty-two complete, practical lessons. In addition there are supplements and special units that are supplied without extra charge. The reading matter consists of over 400 large size pages with hundreds of clear, black and white drawings to show you in detail how to proceed every step of the way. Each lesson is written in simple, understandable language. If you can understand this booklet, you will have no difficulty in understanding your lessons because they are written just as clearly as the sentences on this page.

# EVERY LESSON CONTAINS UP TO DATE INFORMATION

This course, developed by master locksmiths with many years of experience is kept constantly up to date as new and improved techniques are developed. Because they know their field thoroughly you have the opportunity to acquire their knowledge in a matter of months instead of years! In the old days it took an apprentice three years to learn what you can absorb in less than six months! Now you will be able to earn extra money soon after you begin this course.



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YOU CAN PAY AS YOU GO

FBI LABORATORY

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# A WORD ABOUT HANDICAPPED PERSONS

There are certain types of physical handicaps that would not interfere with the ability of a man to make money in lock and key work. There are many heart and respiratory sufferers who now earn their livings doing pleasant lock and key work behind chain store and hardware counters. Similar types of minor handicaps may permit the same opportunities for others. Although the worker may earn somewhat less because of his inability to do outside service calls, he still has the opportunity to put his time and his efforts to profitable use.



#### EARN WHILE YOU LEARN

PROFESSIONAL LOCKSMITHING AND KEYMAKING is a practical course that will teach you the business in an amazingly short time. By the time you have completed Lesson Number 5 you can begin to earn extra money. You can "earn while you learn" because every lesson gives you another skill that you can turn into cash profit.

#### EASY TO UNDERSTAND

The course consists of thirty-two complete, practical lessons. In addition there are supplements and special units that are supplied without extra charge. The reading matter consists of over 400 large size pages with hundreds of clear, black and white drawings to show you in detail how to proceed every step of the way. Each lesson is written in simple, understandable language. If you can understand this booklet, you will have no difficulty in understanding your lessons because they are written just as clearly as the sentences on this page.

### EVERY LESSON CONTAINS UP TO DATE INFORMATION

This course, developed by master locksmiths with many years of experience is kept constantly up to date as new and improved techniques are developed. Because they know their field thoroughly you have the opportunity to acquire their knowledge in a matter of months instead of years! In the old days it took an apprentice three years to learn what you can absorb in less than six months! Now you will be able to earn extra money soon after you begin this course.

YOU CAN PAY AS YOU GO





Warding Files Special Key Files File Handles Impression File Locksmith Calipers Clamp For Keys Cylinder Key Blanks Flat Key Blanks Bit Key Blanks Double Sided Blanks Key Rings Key Blank Catalog Spacer Keys Key Tags Key Machine Catalog Supply Catalogs Graphite I ubricant

Locksmith's Tweezers Trunk Lock Suitcase Locks Night Latch Warded Padlock Disc Tumbler Padlock Pin Tumbler Padlocks Sidebar Cylinders Rivets and Burrs Combination Locks Auto Door Handles Auto Locks and Parts Cabinet Locks House Door Locks Lock Assemblies Lever Locks Warded Locks

Cylinder Locks Cylinder Cores Spring Steel Feeler Gages Cylinder Pins Lock Springs Depth Keys Mounting Blocks Extractors Lock Picks Tumbler Rakes Turning Wrench Reading Tool Plug Follower Pin Tumbler Cylinders Mailing Bags Looseleaf Binder

TOTAL

RETAIL

VALUE

**OVER** 

KEY CODES

EXPLODED LOCK
VIEW CHARTS

**\$175**.

INCLUDES
32 SEPARATE LESSONS
AND ADDITIONAL
SUPPLEMENTARY
INFORMATION UNITS

NOTE
WE PAY
SHIPPING
CHARGES ON
ALL ITEMS
SENT TO YOU

EVERY ITEM IS STANDARD - JUST WHAT A PROFESSIONAL USES





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Locksmith's Tweezers Trunk Lock Suitcase Locks Night Latch Warded Padlock Disc Tumbler Padlock Pin Tumbler Padlocks Sidebar Cylinders Rivets and Burrs Combination Locks Auto Door Handles Auto Locks and Parts Cabinet Locks House Door Locks Lock Assemblies Lever Locks Warded Locks

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KEY CODES

EXPLODED LOCK
VIEW CHARTS

TOTAL RETAIL \$17

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AND ADDITIONAL
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INFORMATION UNITS

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- LABORATORY



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Cylinder Locks

KEY CODES

AUTO LOCK MANUAL

VIEW CHARTS

TOTAL RETAIL VALUE OVER \$175

INCLUDES
32 SEPARATE LESSONS
AND ADDITIONAL
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FB4



Warding Files Special Key Files File Handles Impression File Locksmith Calipers Clamp For Keys Cylinder Key Blanks Flat Key Blanks Bit Key Blanks Double Sided Blanks Key Rings Key Blank Catalog Spacer Keys Key Tags Key Machine Catalog Supply Catalogs Graphite I ubricant

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**OVER** 

Cylinder Locks

KEY CODES AUTO LOCK MANUAL EXPLODED LOCK VIEW CHARTS

TOTAL RETAIL VALUE

> **INCLUDES** 32 SEPARATE LESSONS AND ADDITIONAL SUPPLEMENTARY INFORMATION UNITS

> > NOTE WE PAY SHIPPING CHARGES ON SENT TO YOU

EVERY ITEM IS STANDARD --- JUST WHAT A PROFESSIONAL USES



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Graphite Lubricant

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Spring Steel
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Cylinder Pins
Lock Springs
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Turning Wrench
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Looseleaf Binder

Cylinder Locks

KEY CODES

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The craft of locksmithing is over three thousand years old. The history of these years will give you a better understanding of your responsibilities and the ethics of the trade.

You will learn how to organize and conduct your own locksmithing business. This part of the course is an excellent business education. You will learn about salesmanship, advertising, prices to charge, records that you must keep and many, many other important facts that you will need in this business.

You will be directed to the regular wholesale sources of supplies where you can purchase materials and stock at discount or wholesale prices.

THESE ARE ONLY THE HIGHLIGHTS. THERE ARE MANY OTHER INTERESTING AND IMPORTANT SUBJECTS THAT ARE GIVEN IN THIS COURSE.



# SUPPLIES AND EQUIPMENT FOR LESSONS

Each lesson in this course is a work project. You learn by doing a real locksmithing job in every lesson. Naturally, you need special tools and supplies. These items are furnished by us without any extra fees or charges of any kind! (See center page.)

Most everyone has the common hand tools such as a screwdriver, a pair of pliers, a hammer, a hacksaw, a small bench vise, and perhaps a small hand drill. Therefore, we do not burden our students with the cost of a duplicate set of these everyday items. (If you don't have all of them now you can pick up the very few you need at your local hardware store).

However, we do furnish all the locksmithing tools and supplies beyond the common hand tools. You will receive files, key blanks, locks, tumblers, springs, lock picks, guide keys, catalogs, and everything else that is necessary to train you in locksmithing. (The Locksmithing Institute specializes in instruction only. It does not sell supplies or equipment. All material that is handled is used only for the lessons in the course. Students and graduates who want supplies for the purpose of going into business are referred to the leading wholesale houses where they can purchase their needs at the same low prices as all other professional locksmiths.)



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## WHAT YOU WILL LEARN

#### **EMERGENCY WORK**

You will learn how to let people into their homes if they are locked out. You will find out how to release a jammed lock. You will learn how to make lock-out keys to prevent unauthorized people from entering; and you will become acquainted with many other types of emergency work.

#### **AUTO DOOR LOCKS**

A very profitable part of the locksmithing business is the repair and replacement of the locks that are concealed underneath the upholstery of the car door. You learn how to go about this work in a scientific and practical manner.



#### **READING WAFER TUMBLER LOCKS**

To be able to look into a wafer tumbler lock and measure the tumblers so that you can cut the key is quite an art. This technique is one of the great secrets of the trade, but you will learn how to do it easily and quickly when you take this course.

ALL MATERIALS AND SPECIAL TOOLS SUPPLIED

#### MAKING KEYS BY NUMBERS

A great many locks have numbers stamped upon them. If you know how, you can translate these numbers into directions for making keys. You will receive not only the instructions for making keys according to numbers, but also the codes to help you do it.

#### FITTING KEYS TO SIDEBAR CYLINDERS

Since 1935 all General Motors cars have used the sidebar lock construction. A special technique is used to fit keys to these locks and to repair them. You will get practice on these locks in this course.

#### AUTO CYLINDERS — HOW TO SERVICE THEM

To enable you to handle auto switch, door, and trunk locks at a profit, you will learn all about them in this course. You will learn how to fit keys to them, how to install them, and how to repair them.

#### SAFE LOCKS

You will learn how to service safe locks, how to change combinations, how to test them, and how to prevent lockouts. This is one of the most interesting subjects of the course.

